

Компания по аренде погрузочно- разгрузочного оборудования



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Более 85% дохода приносят повторяющиеся контракты на аренду, обеспечивая стабильный денежный поток и высокую устойчивость на рынке. Предлагает дополнительные услуги, включая обслуживание оборудования и его настройку.

Основные сильные стороны

- Специализированная техническая команда, обладающая опытом обслуживания и настройки оборудования.
- Внутренний семинар для эффективного предоставления услуг.
- Собственная логистическая инфраструктура, повышающая операционную эффективность.
- Выделенные помещения для хранения оборудования обеспечивают оптимальное управление оборудованием.

Партнерские отношения

- Эксклюзивный партнер Toyota с 2015 года, ведущего мирового производителя вилочных погрузчиков, что подчеркивает стремление компании к качеству и совершенству.
- Обладает признанными сертификатами качества, укрепляя свою репутацию в отрасли.

Положение на рынке

- Прочное положение в секторе аренды погрузочно-разгрузочного оборудования, использование долгосрочных договоров аренды для обеспечения финансовой стабильности и лояльности клиентов.
- Устойчивость к колебаниям рынка благодаря диверсифицированному предложению услуг и прочным партнерским отношениям.

Целевые потребители

- Предприятия, нуждающиеся в надежных решениях для перемещения материалов, включая производство, складское хозяйство и логистику.

Vision

- Сохранять лидерство в секторе аренды вилочных погрузчиков, постоянно повышая качество обслуживания и расширяя портфель предложений, одновременно поддерживая прочные партнерские отношения в отрасли.

TARGET PRICE

\$8,675,000

GROSS REVENUE

\$3,733,439

EBITDA

\$1,084,264

BUSINESS TYPE

Бизнес-Услуги

COUNTRY

Бразилия

BUSINESS ID

L#20240796

- Этот профиль отражает сильные стороны компании и ее операционную направленность, обеспечивая при этом конфиденциальность в отношении ее личности.

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