

Виртуальный поставщик услуг ВРО





BPO

100% виртуальная компания, занимающаяся аутсорсингом бизнес-процессов (BPO), изучает возможности стратегического роста. Специализируясь на услугах виртуальных помощников (VA), компания предлагает масштабируемые, экономически эффективные решения, предназначенные для оптимизации операций и поддержки роста бизнеса в различных отраслях. Имея стройную структуру и полностью удаленную команду, компания предоставляет высококачественные, индивидуальные услуги без ограничений, связанных с физическими офисами.

- **Отрасли:** Профессиональные услуги, малые и средние предприятия, электронная коммерция, недвижимость, технологии
- **Основные услуги:**
 - Услуги виртуального помощника
 - Поддержка клиентов и работа в бэк-офисе
 - Sales Enablement и Omni-Channel Engagement (голос, чат, электронная почта)
- **Модель доставки:** 100% виртуальный персонал, руководство в США, помощники расположены на Филиппинах.
- **Размер команды:** 84 виртуальных помощника
- **2023 г. Доход:** \$1,3 млн | **EBITDA:** \$380,000
- **2024 г. Доход:** \$1,3 млн | **EBITDA:** \$332,000
- **Прогноз дохода на 2025 год:** \$1,3 млн.

TARGET PRICE

\$ 2,100,000

GROSS REVENUE

\$ 1,300,000

EBITDA

\$ 380,000

BUSINESS TYPE

Колл-центр

COUNTRY

Соединенные Штаты

BUSINESS ID

L#20250906

- **Полностью виртуальные операции:** Обеспечивает гибкость, масштабируемость и низкие накладные расходы
- **Управление, ориентированное на клиента:** Прямые отношения с ключевыми клиентами способствуют повышению лояльности и удержанию
- **Возможности, ориентированные на телефон:** Более 50% услуг предполагают голосовое взаимодействие, поддерживая продажи и привлечение клиентов
- **Стабильный доход:** Последовательные финансовые показатели с потенциалом для улучшения маржи и расширения клиентской базы
- **Глобальный охват:** Обслуживайте клиентов по всему миру из центрального административного узла в США.

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The projected financial information contained in the Memorandum is based on judgmental estimates and assumptions made by the management of the target Company, about circumstances and events that have not yet taken place. Accordingly, there can be no assurance that the projected results will be attained. In particular, but without prejudice to the generality of the foregoing, no representation or warranty whatsoever is given in relation to the reasonableness or achievability of the projections contained in the Memorandum or in relation to the bases and assumptions underlying such projections and you must satisfy yourself in relation to the reasonableness, achievability and accuracy thereof.

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