

# Виртуальный поставщик услуг ВРО



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## BPO

100% виртуальная компания, занимающаяся аутсорсингом бизнес-процессов (BPO), изучает возможности стратегического роста. Специализируясь на услугах виртуальных помощников (VA), компания предлагает масштабируемые, экономически эффективные решения, предназначенные для оптимизации операций и поддержки роста бизнеса в различных отраслях. Имея стройную структуру и полностью удаленную команду, компания предоставляет высококачественные, индивидуальные услуги без ограничений, связанных с физическими офисами.

- **Отрасли:** Профессиональные услуги, малые и средние предприятия, электронная коммерция, недвижимость, технологии
- **Основные услуги:**
  - Услуги виртуального помощника
  - Поддержка клиентов и работа в бэк-офисе
  - Sales Enablement и Omni-Channel Engagement (голос, чат, электронная почта)
- **Модель доставки:** 100% виртуальный персонал, руководство в США, помощники расположены на Филиппинах.
- **Размер команды:** 84 виртуальных помощника
- **2023 г. Доход:** \$1,3 млн | **EBITDA:** \$380,000
- **2024 г. Доход:** \$1,3 млн | **EBITDA:** \$332,000
- **Прогноз дохода на 2025 год:** \$1,3 млн.

### TARGET PRICE

\$ 2,100,000

### GROSS REVENUE

\$ 1,300,000

### EBITDA

\$ 380,000

### BUSINESS TYPE

Колл-центр

### COUNTRY

Соединенные Штаты

### BUSINESS ID

L#20250906

- **Полностью виртуальные операции:** Обеспечивает гибкость, масштабируемость и низкие накладные расходы
- **Управление, ориентированное на клиента:** Прямые отношения с ключевыми клиентами способствуют повышению лояльности и удержанию
- **Возможности, ориентированные на телефон:** Более 50% услуг предполагают голосовое взаимодействие, поддерживая продажи и привлечение клиентов
- **Стабильный доход:** Последовательные финансовые показатели с потенциалом для улучшения маржи и расширения клиентской базы
- **Глобальный охват:** Обслуживайте клиентов по всему миру из центрального административного узла в США.

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