

Прибыльный птицеводческий бизнес



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Этот птицеводческий бизнес, расположенный в Никосии и имеющий более чем 25-летний опыт работы в отрасли, предлагает высококачественную продукцию из цыплят-бройлеров и завоевал прочную репутацию на всем Кипре. Обслуживая более 90 клиентов, включая 50 мясных магазинов, 45 ресторанов и 3 крупных супермаркета, компания добилась стабильного роста CAGR на 3,4% и поддерживает солидную маржу EBITDA на уровне 20,1%. Работая по модели прямых продаж, компания имеет лояльную клиентскую базу и долгосрочные деловые отношения, что обеспечивает постоянную стабильность доходов. Этот устоявшийся бизнес представляет собой отличную возможность для продажи, предлагая надежный фундамент для дальнейшего роста и успеха. Наконец, компания имеет все необходимые лицензии на собственную скотобойню и ожидает окончательного утверждения. Ожидается, что после введения в эксплуатацию это увеличит EBITDA компании на 19% – до €549K.

Обзор продуктов и услуг

Компания специализируется на производстве высококачественных продуктов из бройлерных цыплят и обслуживает супермаркеты, мясные магазины, рестораны и оптовиков через хорошо налаженную дистрибьюторскую сеть по всему Кипру.

Обзор объектов

Компания работает на частной территории в Никосии, а прилегающая территория может быть расширена. Она включает в себя инфраструктуру птицеводства, эффективную систему дистрибуции и рефрижераторные автомобили для доставки.

Обзор капитализации

Компания финансируется за счет собственных операций и по состоянию на прошлый год получила доход в размере 2,3 млн. евро. Компания находится в частной собственности с двумя равными акционерами (по 50%), ее долг составляет около €100K, а денежные резервы – €525K.

TARGET PRICE

\$ 3,800,000

GROSS REVENUE

\$ 2,300,000

EBITDA

\$ 460,000

BUSINESS TYPE

Производственные
компании

COUNTRY

Кипр

BUSINESS ID

L#20250869

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