

# Розничный продавец строительных материалов



**MERGERSCORP**

Устоявшаяся и стабильно растущая региональная розничная компания и поставщик строительных материалов, специализирующийся на высококачественных строительных материалах, теперь доступна для приобретения. Этот бизнес, обслуживающий жилые, коммерческие и промышленные рынки, впечатляюще восстановился после пандемии: в последнем финансовом году его доход составил более \$9,2 млн, а дискреционная прибыль – \$655 тыс.

### Основные моменты инвестирования

- **Сильный рост:** 13% среднегодового роста за последние три года; по прогнозам, в 2025 году доход компании достигнет ~10 млн. долларов.
- **Разнообразная клиентская база:** 70% индивидуальных клиентов, 30% подрядчиков. Структура продаж включает 75% жилых помещений, 15% коммерческих и 10% промышленных.
- **Недвижимость в комплекте:** Два здания и четыре навеса (19 200 кв. футов), а также прилегающий участок площадью 2,25 акра с офисными и складскими помещениями.
- **Работа “под ключ”:** товарные запасы на сумму \$1,2 млн, оборудование на сумму \$700 тыс. и стабильная рабочая сила, которая, как ожидается, останется и после сделки.
- **Потенциал расширения:** Минимальные текущие расходы на маркетинг; большой потенциал для роста за счет онлайн-продвижения и географического охвата.

#### TARGET PRICE

\$ 4,400,000

#### BUSINESS TYPE

Оптовый бизнес

#### COUNTRY

Соединенные Штаты

#### BUSINESS ID

L#20250950

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