

# Быстрорастущий лидер в области SaaS-технологий в сфере



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## SaaS-

Быстрорастущая, “облачная” SaaS-компания со штаб-квартирой в Бангалоре и офисами в США, Великобритании и Европе, специализирующаяся на ИТ-решениях в области фармаконадзора (PV) и клинических испытаний для мировой индустрии биологических наук. Компания предлагает платформу “все-в-одном”, объединяющую прием, обработку дел, подачу документов в регулирующие органы и обнаружение сигналов, что позволяет снизить затраты на ИТ до 70% и сократить время выполнения требований на 30%.

Основанная в 2017 году, компания имеет специализированную в своей области команду из 65+ сотрудников, базирующуюся в Индии, и поддерживает 100+ прямых клиентов и более 160 конечных клиентов в более чем 15 странах.

### GROSS REVENUE

\$ 3,000,000

### EBITDA

\$ 1,000,000

### BUSINESS TYPE

Программное обеспечение и SAAS

### COUNTRY

Индия

### BUSINESS ID

L#20250961

### Основные возможности платформы

- Унифицированная база данных PV с AS2 Gateway
- Модули приема через Интернет, электронную почту и MICC
- Обработка прецедентов, автоповествование, обнаружение сигналов
- Поддержка E2B R2/R3 и аналитика в режиме реального времени
- Интегрированные модули CTMS, EDC, eTMF, ePRO, IWRS и eConsent

### Дифференциация

- Автоматизация на основе искусственного интеллекта для бронирования, сортировки и обработки дел
- Единая система “из конца в конец” (в сравнении с разрозненными инструментами в устаревших стеках)
- Встроенные инструменты для соблюдения нормативных требований (например, подача документов, отчетность)

- Доверяют 3 из 10 крупнейших фармацевтических компаний Индии

## **Стратегический след**

- Сильное присутствие в Индии, США, Великобритании и других странах Европы
- Встраивание в глобальные CRO и расширение партнерских отношений (например, Wipro, Persistent, Cognizant)
- Активно используется в 250+ клинических исследованиях

## **Vision**

- 2025: Автоматизация рабочих процессов фармаконадзора с помощью искусственного интеллекта
- 2030: Станьте мировым поставщиком ИТ-технологий для фотоэлектрических систем, занимая 30% рынка.

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