

Бизнес по производству итальянских роскошных яхт





Ведущий производитель роскошных яхт в Европе ищет возможности для стратегического роста. Уделяя особое внимание производительности, инновациям и совершенству дизайна, эта компания быстро завоевала признание среди клиентов из числа состоятельных людей и конкурентов самого высокого уровня.

Основные моменты продуктового портфеля

- LIMO Tender: Компактные тендеры класса люкс, разработанные для совместимости с мегаяхтами.
- Серия 46 футов: Спортивные яхты начального уровня, доступные в конфигурациях с бортовым и подвесным двигателем, привлекают более широкий круг клиентов.
- Серия 54ft: Текущий бестселлер, доступный в версиях Family и XL – идеальное решение для клиентов, стремящихся к уникальной индивидуализации.
- Серия 64ft: Компактные яхты с потрясающим дизайном, пользующиеся большим спросом на рынке.
- Серия 86ft: Флагманские яхты А-класса, сертифицированные по стандарту RINA – в настоящее время находятся на ранней стадии производства, две единицы уже введены в эксплуатацию.
- Серия 125ft (M125): Стратегический долгосрочный проект с потенциалом изменить сегмент ультра-роскоши во всем мире.

Конкурентный ландшафт:

- Конкурирует с Riva, Wally, Vanquish, Wajer, Pardo (сегмент 46-86 футов).
- Конкурирует с Ferretti, Benetti, San Lorenzo (сегмент 125 футов).
- Тендер LIMO бросает прямой вызов Ходжсону

ФИНАНСЫ

TARGET PRICE

\$ 15,000,000

GROSS REVENUE

\$ 19,000,000

EBITDA

\$ 6,700,000

BUSINESS TYPE

Обслуживание и Ремонт
Яхт и Лодок

COUNTRY

Италия

BUSINESS ID

L#20250960

Год	Доход (€M)	Затраты (€M)	ЕБИТДА (€M)	Скорректированный показатель ЕБИТДА (€M)
2018	10.1	9.7	1.0	-
2019	12.9	12.7	0.9	-
2020	9.9	9.8	0.7	-
2021	12.3	11.9	1.3	-
2022	15.9	14.9	2.2	-
2023	15.2	14.0	2.6	4.7
2024	19.0	12.4	6.7	-
2025F	17.0	10.3	6.7	-
2026F	25.3	15.5	9.9	-

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