

Лидер по
финансированию
потребительских
финтехов и
смартфонов с
высокими темпами
роста

MERGERSCORP

Компания является ведущим панамским специалистом в области финтеха с 5-летней историей работы и фокусируется на обеспечении финансовой доступности для людей, не имеющих банковских счетов и не пользующихся ими. Компания использует запатентованную технологическую модель кредитования, специализирующуюся на финансировании смартфонов с расширенными возможностями дистанционной блокировки для защиты активов и снижения кредитного риска.

- За последние два года компания успешно выдала более 21 000 кредитов, а ее бизнес-модель может быть воспроизведена во всем латиноамериканском регионе.
- Использование альтернативных скоринговых моделей и нетрадиционных переменных в сочетании с прямым технологическим контролем над финансируемым оборудованием обеспечивает высокий процент погашения.
- Демонстрирует быстрый рост, планируя к 2030 году увеличить число выданных кредитов с 21 000 до более чем 310 000.
- Инвестиции поддерживаются трастовой структурой, управляемой профессиональным фидуциарием, включая гарантии, обеспеченные портфелем, и переуступку денежных потоков.

Метрика 2024 - 2025 (прогноз/факт) 2030 (прогноз)

| | |
|------------------|-------------------|
| ~USD 2.7 Million | ~USD 38.8 Million |
| ~USD 1.4 Million | ~USD 5.2 Million |
| 21,000+ | 312,000+ |

- Гибридные инвестиции (с акциями).

TARGET PRICE

\$ 10,000,000

GROSS REVENUE

\$ 2,700,000

BUSINESS TYPE

Финансовые Услуги

COUNTRY

Панама

BUSINESS ID

L#20260971

- USD 5,000,000.
- До 51%.
- Средняя годовая внутренняя норма прибыли (IRR) составляет 20%.
- 60 месяцев с открытыми возможностями выхода.
- 90% направлено на расширение кредитного портфеля; 10% – на операционные и технологические усовершенствования.

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