

# Ведущая платформа для GCS и трансформации бизнеса



**MERGERSCORP**

## GCC

Лидирующая на рынке, прибыльная компания с более чем 30-летним опытом работы в области стратегии, создания и трансформации Глобальных центров возможностей (GCC) незаметно выставлена на продажу.

**Ключевые моменты**

- Уникальная, запатентованная операционная модель D-Cap™ для кэптивных операций в странах Персидского залива.
- Сильная отраслевая платформа (SSF Global) с 800+ лидерами мировых предприятий.
- Более 200 успешных проектов по трансформации с клиентами из списка Fortune 500.
- Признанное идейное лидерство, интеллектуальная собственность и портфель услуг полного цикла - от стратегии до исполнения.
- Доказанное достижение значительной экономии средств (воздействие на клиента более чем на \$600M) и достижение результатов, ориентированных на стоимость.

Идеально подходит для стратегических покупателей, прямых инвестиций или глобальных ИТ/консалтинговых компаний, желающих расширить свое присутствие в быстрорастущих странах Персидского залива, предоставляя консультационные услуги, услуги по трансформации технологий и оптимизации оффшорных зон.

Заинтересованные аккредитованные инвесторы или стратегические партнеры приглашаются для конфиденциальной беседы.

**Структура сделки**

Первый транш: Приобретение минимум десяти процентов (10%) и максимум двадцати процентов (20%) акционерного капитала Компании в течение шести (6) месяцев с даты, указанной в Соглашении о приобретении.

8.1.2. Второй транш: дальнейшее приобретение двадцати процентов (20%) акционерного капитала Компании в течение восемнадцати (18) - двадцати четырех (24) месяцев с даты, указанной в Соглашении о приобретении.

8.1.3. Третий транш: Дополнительное приобретение, в результате которого Инвестор станет владельцем не менее пятидесяти одного процента (51%) и не более ста процентов (100%) от общего акционерного капитала Компании с правом голоса в течение

## TARGET PRICE

\$ 50,000,000

## GROSS REVENUE

\$ 5,000,000

## EBITDA

\$ 0

## BUSINESS TYPE

Строительная Компания

## COUNTRY

Индия

## BUSINESS ID

L#20261001

тридцати шести (36) месяцев с даты, указанной в Соглашении о приобретении.

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