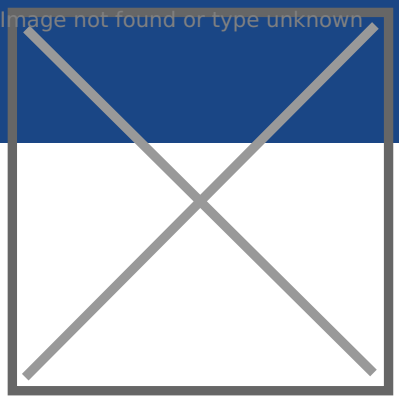
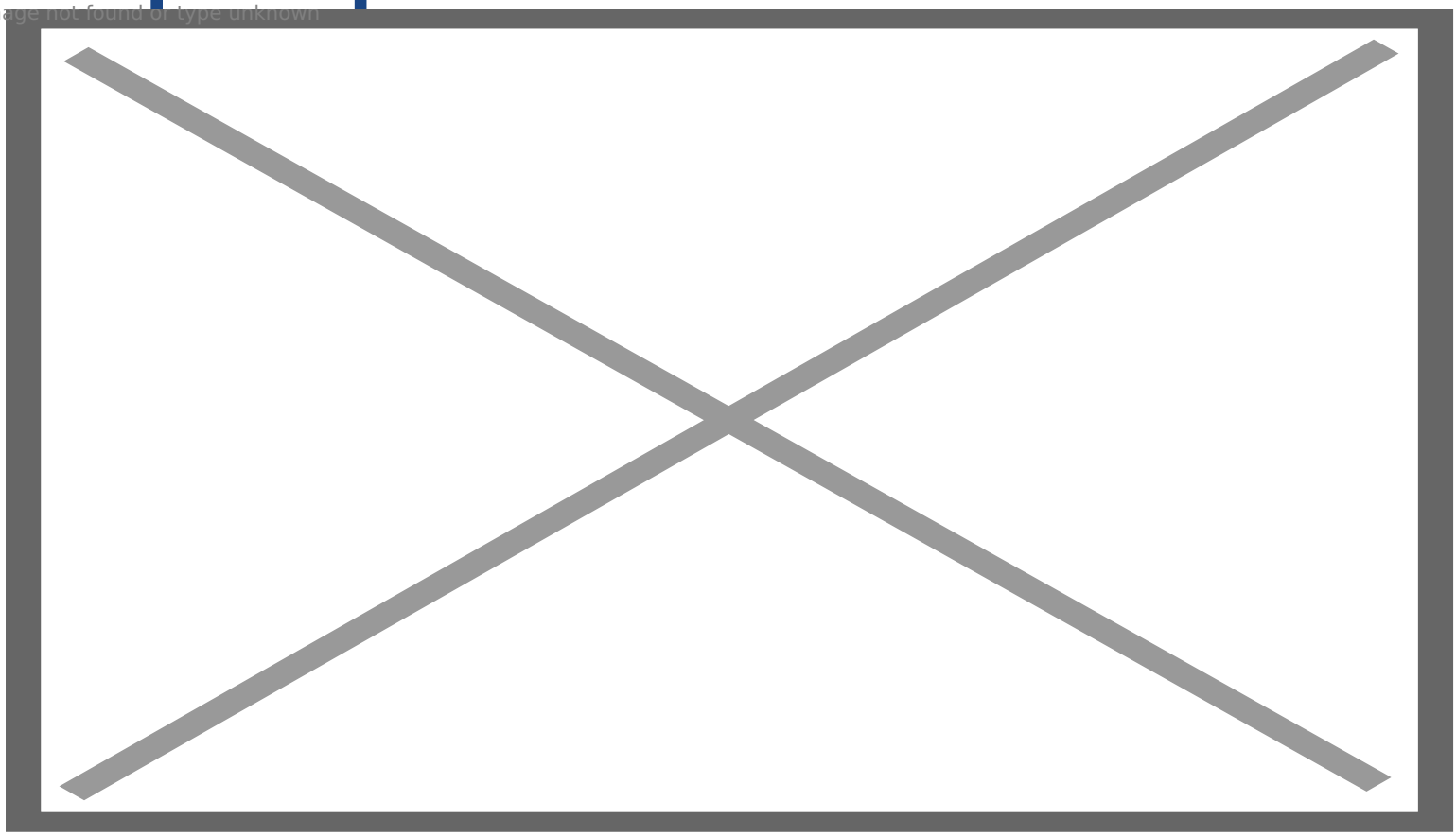
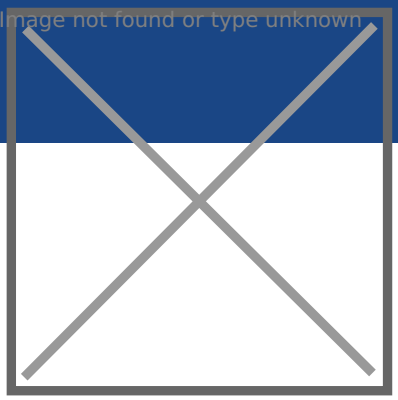


Производитель алюминиевого профиля



PRINTED ON: *October 26, 2026, 1:57 PM (EST)* **PUBLISHED ON:** *October 26, 2026, 12:57 PM (EST)* **UPDATED ON:** *October 26, 2026, 12:57 PM (EST)*

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Производитель алюминиевого профиля

TARGET PRICE
$60,000,000

GROSS REVENUE
$14,900,000

EBITDA
$1,900,000

BUSINESS TYPE
Производство - Промышленное оборудование и металлы

ESTABLISHED
1991-04-13

COUNTRY
Индейка

BUSINESS ID
L#20210063

Основанная в 1991 году, эта производственная металлическая компания является одним из ведущих производителей алюминиевых профилей в Турции. Металлургическая компания заняла участок общей площадью более 40.000 м2 недалеко от Стамбула. Компания имеет 3 экструзионные линии весом 2750, 1850 и 1500 тонн. Экструзионный пресс 2750 компании – один из самых больших автоматических прессов в отрасли, который может производить закаленные профили шириной 310 мм и длиной 13,4 метра.

Обладая производственной мощностью более 20 000 тонн, компания занимается производством стандартных профилей, профилей “сигма”, мебельных профилей, профилей для светодиодов/охлаждения, профилей для солнечной энергии.

Конкурентные преимущества
Компания придерживается сильной стратегии снижения рисков, диверсифицируя свою клиентскую базу. Она осуществляет продажи через промышленные компании и строительные фирмы по всей Турции (20+ стран и 300+ клиентов за рубежом).

Финансы

2016: 83M турецких лир = $9,940,727 USD
2017: 110 млн турецких лир = $13 174 458 USD
2018: 130M турецких лир = $15,569,814 USD
2019: 124M турецких лир = $14,851,207 USD

Маржа EBITDA 13.00%

Ключевые данные

- В 2018 году экспорт в Северную Америку значительно вырос, составив почти 50,00% от общего объема экспорта.
- Производственная мощность: 22,000 T
- Сотрудники: 250+

Сертификаты

TSE, ГОСТ, CE, CPTP, ISO, QUALANOD, QUALICOAT и IFT ROSENHEIM.

Возможности

Потребление первичного алюминия выросло в мире на 21,3% в период с 2013 по 2017 год, что отражает динамизм рынка переработки и сбыта и более широкое распространение этого металла. Ожидается,

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что до 2021 года рост мирового спроса на алюминий составит 3,8%.

В 2019 году размер мирового рынка алюминия составил 123,2 миллиарда долларов США. На товарную группу “Прутки, листы и рулоны” пришлось 26,7% мирового рынка алюминия.

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